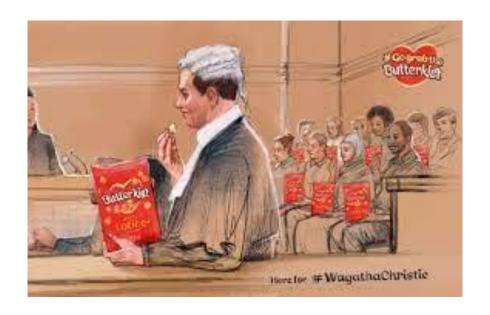






AMBUSH MARKETING – OPPORTUNITY!





BRANDS AND THE CELEBRATION OF MAJOR SPORT & ENTERTAINMENT EVENTS

Panellists:

Jon Parker, Partner – Dubai

Zoe Pearman, Senior Associate – London

Philippe Rousseau, Partner – Paris

Dan Smith, Head of Advertising UK- London

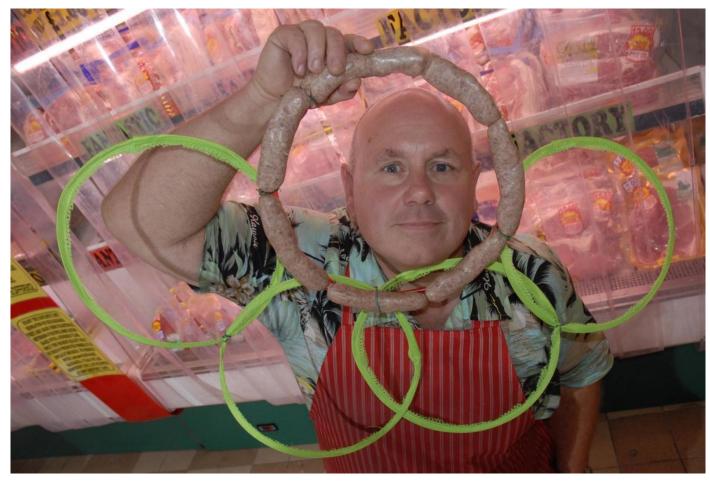
Shannon Uhera, Associate – Toronto



B2022 SPONSORSHIP





















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(as they might say in North and South Korea)

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SOME REGISTERED NAMES AND LOGOS AS TRADEMARKS

Organisers of the Birmingham 2022 Commonwealth Games have registered "B2022" and "Birmingham 2022", as well as the logo mark

FIFA has registrations for FIFA WORLD CUP, QATAR 2022, WORLD CUP 2018, WORLD CUP 2022 The International
Olympic Committee has
registration for "PARIS
2024" as well as
different logos

The RUGBY WORLD
CUP has registration for
the individual mark
"FRANCE 2023" as well
as the logo marks

The FRENCH RUGBY FEDERATION also has registration for the word mark FRANCE 2023.



····· CAUTIONARY NOTICE ·····

Greetings from FIFA!

WORLD CUP* QATAR 2022*

The FIFA World Cup Qatar 2022™ is fast approaching, and we look forward to seeing you there! This is a friendly reminder that FIFA is the sole and exclusive owner of all rights in the marks, signs and artistic works concerning the tournament ("FIFA IP"), including but not limited to:



كأس العالم

قطر 2022

Any use of the FIFA IP for promotional, advertising, merchandising or any other commercial purposes requires the prior written authorization of FIFA and is otherwise prohibited.

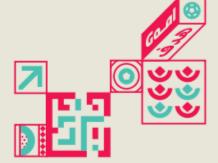
Furthermore, as the tournament organizer, FIFA is the sole owner of the right to offer and sell tickets to its matches, whether directly or via authorized distributors. The only channel to purchase general public tickets is www.fifa.com/tickets. Any re-sale of tickets or use for promotional purposes, incl. in public contests is prohibited.

FIFA respectfully requests individuals and businesses to refrain from:

- Manufacturing and/or importing any products featuring the FIFA IP, or using same in connection with any services, incl. food & beverage offerings or any other promotional activities;
- · Re-sale of tickets or use for promotional purposes



For further information please scan the QR code



VIOLATION OF THE ABOVE RIGHTS MAY RESULT IN CIVIL AND CRIMINAL PENALTIES INCLUDING WITHOUT LIMITATION UNDER LAW NO. (10) OF THE YEAR 2021 ON MEASURES FOR HOSTING THE FIFA WORLD CUP QATAR 2022.



إن أي استخدام لحقوق الملكية الفكرية العائدة للفيفا لأغراض ترويجية. دعائية، أو على البضائع أو لأي أغراض تجارية أخرى يتطلب الحصول على ترخيص مسبق من الفيفا وبخلاف ذلك فأن هذا الاستخدام يعتبر

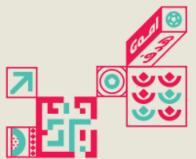
علاوة على ذلك، ويصفتها منظم البطولة، فإن الفيفا تعتبر المالك الوحيد لحقوق عرض وبيع تذاكر المباريات سواء بشكل مباشر أو عن طريق الموزعين المعتمدين. القناة الوحيدة لشراء التذاكر العامة هي www.fifa.com/tickets. إن أي إعادة بيع للتذاكر أو استخدامها لأغراض لرويجية. بما في ذلك في

أحُذِين بالاعتبار ما سبق فأن فيفا تطلب بكل احترام من الأفراد والشركات الامتناع عن:

- ♦ تصنيع و/ أو استيراد أي منتجات تتضمن أي شعارات، كتابات أو رموز تعود للفيفا، أو استخدامها فيما يتعلق بأي خدمات، يما في ذلك عروض الأطعمة والمشروبات أو أي أنشطة ترويجية أخرى؛
 - إعادة بيع التذاكر أو استخدامها لأغراض لرويجية

لمزيد من العلومات يرجى مسح رمز الاستجابة السريع أدناه







تهديكم الفيفا أطيب التحيات!

مجسم كأس العالم



مع اقتراب موعد بطولة كأس العالم FIFA قطر 2022 ™، تتطلع الفيفا لرؤيتكم في البطولة والاستمتاع بها. هذه

الرسالة تذكير ودي بأن فيفا هي للالك الوحيد والحصري لجميع الحقوق فيما يخص العلامات التجارية والشعارات

والأعمال الفنية التعلقة بالبطولة ("حقوق الملكية الفكرية الخاصة بالفيفا")، بما في ذلك على سبيل المثال لا الحصر:

الشعار الرسمى

۰۰۰۰۰ رسالة توعوية ۰

الشكل الرسمي (مثال)

اسم التعويذة الرسمية

Lateeb

التعويذة الرسمية

FIFA*	
FIFA WORLD CUP®	
WORLD CUP®	
QATAR 2022®	

FIFA

	فيفا	
•	كأس العالم FIFA	•
•	كأس العالم	Ì
•	قطر 2022	

قد يؤدي انتهاك الحقوق المذكورة أعلاه إلى عقوبات مدنية وجنائية بما في ذلك على سبيل المثال لا الحصر بموجب القانون رقم (10) لسنة 2021 بشأن تدابير استضافة كأس العالم فيفا قطر 2022.

شكرا جزيلا لتعاونكم!



EVENT ORGANISERS MAY ALSO REGISTER

Design rights

- For the appearance and shape of a product, e.g. organisers of the Birmingham 2022 Commonwealth Games have registered
 - · the mascot (Perry),
 - the baton used in the Queen's Baton Relay and
 - medals as designs in the UK

Copyrights

- Many aspects of an event could also benefit from <u>copyright</u> protection, including
 - unregistered event logos,
 - mascots,
 - event anthems,
 - photographs and broadcast footage of the event,
 - wall-charts showing fixtures



TOP TIPS



TIPS FOR THIRD PARTY BRANDS

- Avoid the obvious infringements
 - 1. Don't use official marks, photos, footage, athletes names or images without permission
 - 2. Avoid using team logos and uniforms without prior consent
 - 3. Don't do anything that implies an association with the event
- Consider using lower risk mechanisms e.g.
 - 1. Single theme e.g. sport OR Birmingham
 - 2. Generic language e.g. team, medals, podium, stadium, athletes
- Think about what you are trying to achieve and consider the potential PR consequences
- Seek specialist legal advice before running a campaign
- Avoid re-posting official content
- Be prepared for recourse from event organisers and enforcement action



TIPS FOR EVENT ORGANISERS

- Consider your enforcement strategy:
 - 1. where is your line/biggest priorities
 - 2. this needs to be considered in line with your budget / resources
- Carefully consider what registered protection should be sought trade marks, designs, etc.
 - these remain incredibly effective tools, particularly online
- Secure Event specific legislation to underpin and enhance and go beyond registered IP rights protection for your Event



TIPS FOR BRAND SPONSORS

- Ensure the event organizer is required to take steps to protect the event and your official rights against ambush marketing
 - the event organizer should be required to take active steps such as pursuing legal remedies if it or the sponsor becomes aware of ambush marketing
 - consider setting out in your sponsorship agreement what remedies are owed by the event organizer if it fails to take steps to protect against or stop ambush marketing





QUESTIONS



THANK YOU FOR ATTENDING

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