



HELPING YOU SEE THE WOOD THROUGH THE TREES

CLIENT SOLUTION DELIVERY



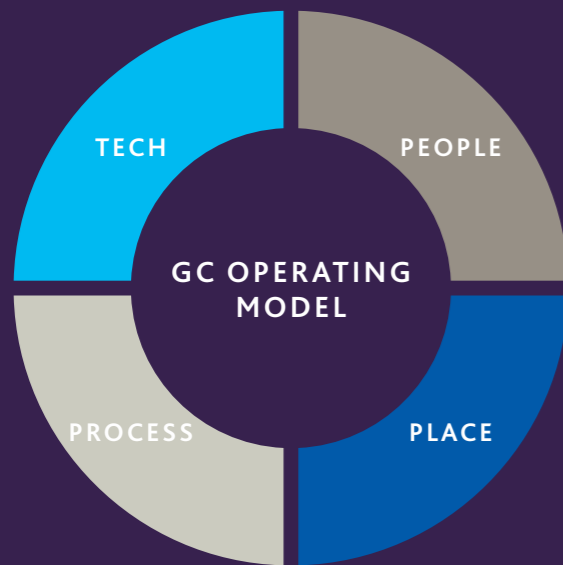
GOWLING WLG

CLIENT PROJECT MANAGEMENT

WHAT WE OFFER

We know that the pressures you and your teams face are changing. We understand that you are increasingly being required to manage an eco-system of legal services providers, be a business partner and strategist and act as an enabler of "speed-to-contract" through design, process design and the creative use of technology. We also understand that the risks you face are changing too - and that those risks need managing in a holistic way.

Optimising an in-house team



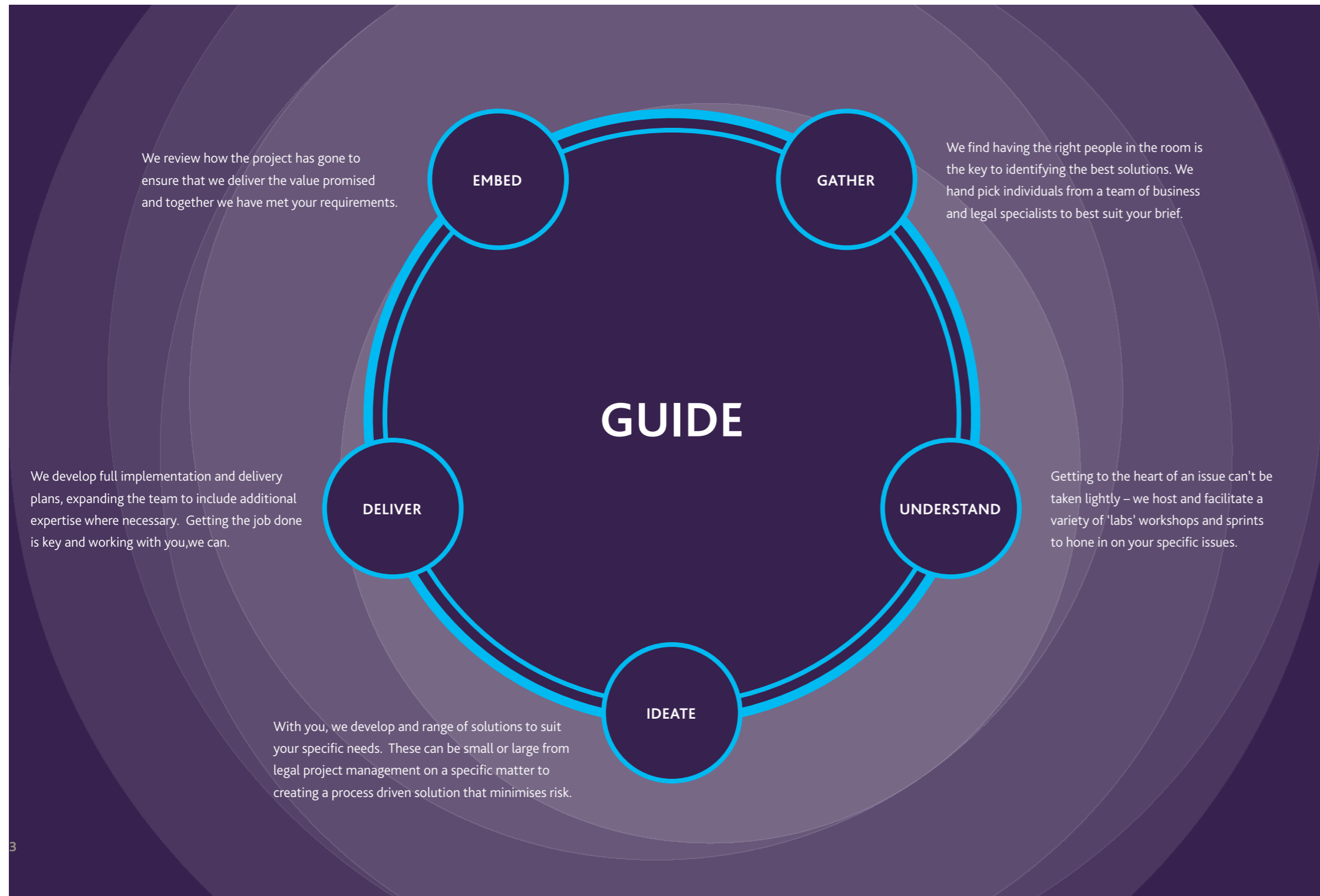
- New technology implementations will often require changes to process and roles responsibilities.
- Tension between technology enabling and technology driving more efficient operating models
- Often significant efficiencies can be unlocked through simpler process changes
 - Low hanging fruit
 - Release capacity to manage more complex technology projects

Our Client Project Management solution uses a hand-picked team of business and legal experts to work with you to tackle these challenges head-on - to help you free up capacity and expertise.



OUR MODEL

To deal with the very specific challenges you face every day, we have created GUIDE – a five-stage project management model adapted to the legal services industry. It enables us to work together to tackle people, place, process and technical challenges while effectively managing risk and ensuring a high quality service.



EXAMPLES OF GUIDE IN ACTION

- Working in conjunction with one client we created significant capacity for their team by developing a self-service contract for their procurement team saving them time and reducing risk.
- We enabled volume leasing which reduced financial risk and improved quality through data integrity by working with a key client to deliver an end to end process driven by automation and artificial intelligence.
- We contract large framework agreements with a specialist contract manager to ensure our client has a single point of contact. We also seamlessly manage all parties on a contract and ensure that reporting and billing are one track.
- We advised a key client on the procurement approach for a key strategic project – bringing together legal, procurement and technical expertise.
- On a large transaction for a fund one of our dedicated Legal Project Managers ensured that the transaction was managed on time and within scope across multiple jurisdictions.

“The session was really valuable in helping us understanding what our key requirements are and how technology can help us with our legal challenges.”

OUR TEAM AND OUR TOOLS

Our team is made up of a diverse group of business, management, legal and technology experts. Core members of our team include:

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Our digital solutions

We use a variety of proprietary and generic technologies to create bespoke to solutions that can help create efficiencies and solve problems. In addition, unlike other legal services providers, we have a unique joint venture with a firm of artificial intelligence developers – Avail – ensuring whatever your challenge, we can find a solution.

WORKING TOGETHER

UNDERSTANDING

Your business
Your priorities
Your pain points
Your capabilities
Your expertise

LEADING

Planning
Implementation
Evaluation

ENSURING

We do what we say we will do
In the time we say we will
To the budget we agree

And where we can help and where you want us to help...

Taking that pressure off you and your team

By being responsive and proactive at all times

CONTACT US

If you'd like to find out more, get in touch:

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